After one year of operation, on March 05th 2015, the Central & Eastern European Chamber of Commerce in Vietnam (CEEC) organized its Extraordinary Annual Meeting (EGM) and Annual General Meeting (AGM) 2016. Corporate, individual and advisory committee members joined this occasion and showed their continuously support for feed (21 participants and 7 proxies).

Following the greetings from CEEC’s Chairman, Mr. Marko Moric, Mr. Csaba Bundik (CEEC’s Vice Chairman), on behalf the Executive Committee, presented the suggested changes in CEEC’s Statutes 2015. All members voted and unanimously approved the new 2016 Statutes. In the Annual General Meeting, CEEC Executive Director, Mr. Christoph Schill summarized 2015 activities and proposed plans for 2016. Financial situation of 2015 and projection for 2016 were also discussed and approved by CEEC’s members. The members of CEEC also successfully elected 5 new members to the executive committee.

HCMC 2.2.2016

The representatives of the Swiss Business Association (SBA) and the Central & Eastern European Chamber of Commerce in Vietnam (CEEC) signed a Memorandum of Understanding to enhance their collaboration. “Both associations already had a good cooperation and exchange with each other. Finally this can be formalized and brought to the next level”, commented the Swiss Consul General Othmar Hardegger.
This year, Piotr Harasimowicz and Boris Gueudin are two CEEC's Board Members who represent the Chamber in EuroCham's Executive Committee.

### EUROCHAM EXECUTIVE COMMITTEE MEMBERS 2016

<table>
<thead>
<tr>
<th>Chairman</th>
<th>Michael Behrens</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>General Director/CEO</td>
</tr>
<tr>
<td></td>
<td>Mercedes-Benz Vietnam Ltd.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Vice Chairman</th>
<th>Kristof Claes</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Partner Marketing</td>
</tr>
<tr>
<td></td>
<td>Brand Partner Co., Ltd.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Vice Chairman</th>
<th>Quang-Hue Vo</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Managing Director</td>
</tr>
<tr>
<td></td>
<td>Bosch Vietnam Co., Ltd.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Vice Chairman</th>
<th>Nicola Connolly</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>General Director</td>
</tr>
<tr>
<td></td>
<td>Connolly Consultancy</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Vice Chairman</th>
<th>Remco Gaanderse</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>ING Bank N.V. Hanoi</td>
</tr>
<tr>
<td></td>
<td>Chief Representative</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Vice Chairman</th>
<th>Nicolas Audier</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Managing Partner</td>
</tr>
<tr>
<td></td>
<td>Audier &amp; Partners VN LLC</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Treasurer</th>
<th>Aymar De Liedekerke Beaufort</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Head of Country, Vietnam CEO</td>
</tr>
<tr>
<td></td>
<td>BNP Paribas SA, Mr. Romach</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Committee Member</th>
<th>Claire Bueno</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Vice President</td>
</tr>
<tr>
<td></td>
<td>Big C Vietnam</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Committee Member</th>
<th>Miguel Charneco Garrido</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Vice President</td>
</tr>
<tr>
<td></td>
<td>Fagigo Vietnam Co., Ltd.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Committee Member</th>
<th>Minh-Quang Le Nguyen</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>General Director</td>
</tr>
<tr>
<td></td>
<td>Bachy Soletanche Vietnam Co., Ltd.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Committee Member</th>
<th>Frederik Meirhofer</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Business Development Manager</td>
</tr>
<tr>
<td></td>
<td>Zuelig Pharma</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Committee Member</th>
<th>Piotr (Peter) Harasimowicz</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Managing Director</td>
</tr>
<tr>
<td></td>
<td>Minh Son Health Co., Ltd.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Committee Member</th>
<th>Borries Plass</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>General Director</td>
</tr>
<tr>
<td></td>
<td>Agency Spring Vietnam</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Committee Member</th>
<th>Boris Gueudin</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Chief Representative</td>
</tr>
<tr>
<td></td>
<td>Intesa Sanpaolo S.p.A.</td>
</tr>
</tbody>
</table>
On March 17th, 2016, Mr. Nguyen Hoang Long (Acting Director General, Department of Foreign Affairs of Provinces) received CEEC’s Executive Committee Members (Marko Moric_Chandler, Csaba Bundik_Vice Chairman, Gellert Horvath_Executive Committee Member) at the headquarters of Ministry of Foreign Affairs. Two sides discussed the opportunities to help investors from CEE to have contacts to Vietnamese provincial authorities and promote trade and investments. Promised his support in organizing conferences, meetings, and visits for CEEC's member investors or companies to targeted provinces in Vietnam, Mr. Long also suggested having together a Memorandum of Understanding (MoU) to officially recognize the cooperation between CEEC and Department of Foreign Affairs of Provinces.

EuroCham—Launching of WhiteBook 2016

EU Delegation—Meeting European Union Ambassador in Vietnam BA's Chairmen

February 18th, 2016 _ CEEC Vice-Chairman, Csaba Bundik attended EU Delegation’s meeting at Sum Villa Restaurant, No.10 Dang Thai Mai, Tay Ho, Hanoi, together with other BA's Heads.

March 2nd, 2016 _ CEEC Chairman, Marko Moric attended Eurocham's WhiteBook Launching Ceremony and met Ambassadors as well as Trade Counselors of CEE Diplomatic Bodies.
Monika Jurzak was living in CEE countries for 7 years, and in Vietnam for almost 5 years. During this time, Monika gained experience by working as office manager and on projects in non-profit organizations, like International Women’s Association in Vilnius, Lithuania and charity organizations in Vietnam. She graduated from the Faculty of Management at Warsaw University, Poland. Monika’s hobby is painting in oil. She created some incredible paintings. Her dream is to have her paintings exhibition in the future.

Monika is in charge of CEEC’s Events, Membership, Sponsorship and together with the Office Manager in Hanoi, be responsible for External Relations.

April 8th & 9th 2016, CEEC teams in Hanoi and HCM gathered together in a 2-day-team building event, which included a special networking dinner with CEEC friends and a half-day-workshop of the whole team.

Together with the CEEC Executive Committee and office team members, the representatives from EuroCham, the German Business Association and the Swiss Consulate General cum Swiss Business Association and the representatives of diplomatic bodies of the CEEC advisory committee joined a fabulous networking dinner at May restaurant and bar (19-21, Dong Khoi, Ben Nghe, District 1, HCMC). This fruitful exchange and face to face interaction led to a deeper understanding and joint approach of common interests of each others members.

In the workshop, CEEC Executive Committee members and staffs brainstormed and made up strategies as well as set up tasks and responsibilities to achieve what has been stated in CEEC AGM’s 2016 Outlook. The main pillars discussed include: Membership, Events, Marketing & Communication, External Relations, Sponsorship and Internal Administration.
Vietnam Economic Times – The Next Level Awaits: Potential of economic ties between Vietnam and Poland

CEEE NEW MEMBERS

#1624, 16th Floor, CJ Building, Le Than Ton, District.1
HCMC, Vietnam
Tel: (84-8) 8 6285 6360
Email: office@timhome.vn
URL: timhome.vn
Business category: Real Estate, Digital Marketing, Online marketing strategy
Employees in Vietnam: 15

19 - 21 Dong Khoi St. Dist.1, HCMC
Tel: 08. 629 13686
Hotline: 0917 111 921
Website: www.mayrestaurant.com.vn
Email: May.restaurant19@gmail.com
Business Category: Food & Beverage
Future Technology Vietnam is a 100% Foreign Direct Investment (FDI) in Da Nang City. We are a European managed with local market experience oriented consulting and engineering company for sustainable energy solutions based on international scientific knowledge and technology.

We are focused and specialized in energy efficiency and renewable energy systems especially for Off/On-grid Photovoltaic, PV-Diesel-Hybrid- and Flexible Storage Systems as well as Building Integrated Photovoltaic (BIPV) system solutions for different architectural applications. For the green growth sector we provide and establish:

- New and sustainable energy systems
- Consulting and training
- Service in market entry
- Technology transfer & Project development
- EPC, Operation & Maintenance

Left side shows a 7,400 Wp Grid-tie reference project with storm resistant frame construction. The modules and inverters have been imported from Germany. This system is currently the biggest one in Da Nang City. A 690 Wp Grid-tie reference project with battery storage system has been installed on a Villa (picture above) in Hoi An. Currently these system supplies the whole building (no air-condition installed) incl. garden & water pumps without any grid-connection with electricity from the sun.

We are also finalist of the Proof of Concept (PoC) competition by Vietnam Climate Innovation Center (VCIC) with the project “Solar Powered Boat” that is organized by infoDev and the World Bank Group in partnership with the Asian Development Bank. The concept is to exchange the generator against a photovoltaic system with semi-transparent modules, inverters and a battery bank for energy storage. The stored energy will be enough to supply the vessel with electricity completely independent from the weather conditions and during the night.

Future Technology Vietnam sees itself also as partner for all architects, construction companies, project developer and clients who wish to know how perfectly combines aesthetics and solar energy (picture on the left -->
Building integrated photovoltaic in laminated insulating safety glass).

*WE CAN’T MAKE TIME GO FASTER*  
*SO WE MAKE THE FUTURE COME SOONER*
**SUPPORTED EVENTS**

**South-East Asia IPR SME Helpdesk**

**WHAT’S IN THE NAME? BRANDING STRATEGIES IN SOUTH-EAST ASIA**

**BREAKFAST BRIEFING**

*Date: Thursday, 18th March 2016*

*Time: 8:30 to 10:00*

**Venue:** Swiss House Restaurant
34 Le Thanh Ton Street, District 1, Ho Chi Minh City

We will be serving Bruehwelt with Saif & Baueri sponsored by the SBA.
Tickets for drinks will be for sale at the entrance of the restaurant.
We look forward to welcoming you for an enjoyable coming among friends.

**Hanoi Networking Cocktail**

**SUPPLY CHAIN x STARTUP x U.S. NETWORKING**

**SAT 23rd April 16:30-18:30 pm**

Toong, 68 Trang Thi, Hoan Kiem, Hanoi

**COME AND TASTE WHAT POPP UP @ GRAIN...**

**FRIDAY APRIL 1ST**

**6.30PM**

**Venue:**

GRAIN by Luke
Level 3, 71-75 Hai Ba Trung
District 1 - HCMC

**Free entry** for members, 200,000 vnd for non-members, free fingerfood & special price for Belgian beers

Lucky draw prizes: 1 two-way ticket to Europe from Etihad / 5 tickets for the Belgian Beer Festival in April / Beer packages

Please register via e-mail - info@beluxcham.com - or call +84 (0)8 3822 4029

**Belgian beers**

In association with
UPCOMING EVENTS

International StartUp Meeting - ISUM is the FIRST AND ONLY INTERNATIONAL STARTUP EVENT for AIESEC Alumni globally - a unique AIESEC event gathering wantrepreneurs, entrepreneurs, investors and businesses for education, network and inspiration.

1. WHY SHOULD YOU JOIN
   - Optimize your agenda and meet in a single afternoon every potential partner to develop your business
   - Access a large range of innovative products and services
   - Find new suppliers, clients and partners
   - Be part of a CSR initiative by supporting smaller businesses

2. HOW DOES IT WORK (Free of charge for MNCs)
   - Confirm your participation
   - Fill in the form and indicate your wishes of meeting with MNCs
   - Receive your tailored meeting agenda
   - 5 to 15 meetings of 15 minutes / MNC

3. Before Wednesday, April 27th

4. Friday, May 27th

5. Contact
   - Contact: Mr. Thanh-Cau NGUYEN
   - Email: events@aua.org
   - Tel: 08 3823 8515, Ext: 100

The only European business matchmaking event in Vietnam that brings SMEs and large corporations together.

EuroCham Business Luncheon - Vietnam's Economy Prospect

Date: Thursday, 28 April 2016
Time: 11:45am - 1:30pm
Venue: Sofitel Legend Metropole Hanoi, 56 Ly Thai To
Fee: Member: VND 900,000; Non-member: VND 1,200,000

EuroCham is delighted to invite you to this special business briefing with Mr. Eric Stiglewich, Country Director of Viet Nam Resident Mission - Asian Development Bank. He will share his views on:

- Viet Nam's economic performance and prospects
- Main challenges for Viet Nam's economy
- Approach to boosting future growth potential

As the country director of the Asian Development Bank’s (ADB) Viet Nam resident mission, Mr. Eric Stiglewich is responsible for prioritising and ensuring the effective implementation of the ADB’s assistance program to Viet Nam. He has held numerous high-ranking posts at the ADB.

Prior to this, Mr. Stiglewich spent over 20 years working at an international macro-economics firm in the early years, he worked mostly on fiscal issues in a number of countries in the Middle East and francophone Africa. He then worked on a variety of macroeconomic issues in Asian and Pacific countries, including Brunei, Cambodia, Laos, Malaysia, and Thailand.

Agenda
- 12.45: Registration
- 12.00: Welcome remarks
- 12.00: Presentation, Lunch, Q&A
- 15.30: Closing remarks

Fees:
- Member: VND 900,000; Non-member: VND 1,200,000

Contact
- Email: info@eurocham.org
- Tel: 04. 37152326 or Fax: 04. 3715218

AIESEC International Startup Meeting

International StartUp Meeting - ISUM is the FIRST AND ONLY INTERNATIONAL STARTUP EVENT for AIESEC Alumni globally - a unique AIESEC event gathering wantrepreneurs, entrepreneurs, investors and businesses for education, network and inspiration.
THE 10th EUROPEAN FOOD FESTIVAL

Date: Saturday, 14 May 2016
Time: 4:00pm - 10:00pm
Venue: The National Library, Hanoi
Fee: VND 360,000 - Includes vouchers for different food booths

Join a day of authentic European food, cooking demonstrations by chefs from leading hotels and restaurants in Hanoi. Enjoy special European products for the first time ever presented in Vietnam!

On the 14th of May 2016 in the gardens of the National Library, Hanoi, the European Chamber of Commerce in Vietnam (EuroCham) will organise the much appreciated and popular European Food Festival. This year, on the occasion of 10th anniversary, Hanoians will be invited to the revamped and expanded European Food Festival ever!

The EU-Vietnam Business Network (EVBN) will have a booth where several European companies offer their products for the first time ever in Vietnam. Be the first one to taste and experience these delicious products!

The European Food Festival will feature some of the most famous hotels and restaurants in Hanoi that will serve their take on the European kitchen, creating a wealth of food through the creations of their talented chefs. The festival further promises visitors a great cultural journey through mouth-watering line up of the authentic European cuisines and beverages booths.

Highlights, will be a cryogenic food show for children, live music, entertainment, kids’ corner and lucky draw with amazing prizes such as flight tickets to Europe.


EuroCham Business Luncheon - Managing investments in a evolving market

<table>
<thead>
<tr>
<th>Location</th>
<th>Date</th>
<th>Time</th>
<th>Venue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hanoi</td>
<td>Thursday, 12 May 2016</td>
<td>11:45am - 1:30pm</td>
<td>Hanoi (details to be followed)</td>
</tr>
<tr>
<td>HCM</td>
<td>Friday, 13 May 2016</td>
<td>11:45am - 1:30pm</td>
<td>HCMC (details to be followed)</td>
</tr>
</tbody>
</table>

Topics to be discussed:

- Review of the global economy focusing on the volatility of the past year
- What are the effects of such volatile market on personal investment portfolios, pensions and savings?
- How do investment managers approach difficult markets?
- What tools and techniques do investment managers use to address complicated markets?
- What should you look for in an investment manager?

Link to more info about events:
EVBN: SMEs-MNCs SPEED MEETING, 3rd EDITION:
http://evbn.org/event/smes-mncs-speed-meeting-3rd-edition/
AIESEC International Startup Meeting:
http://isumvietnam.com/#home
EuroCham Business Luncheon - Vietnam's Economy Prospect
http://www.eurochamvn.org/node/15482
Eurocham’s 10th European Food Festival:
http://www.eurochamvn.org/node/15287
EuroCham Business Luncheon - Managing investments in a evolving market
http://www.eurochamvn.org/node/15474