
CEEC

QUARTERLY REPORT

Chamber's Activities

Q1/2020




 Alma Resort creates a fresh concept of space, luxury and nature elements at Vietnam's famous Long Beach, Cam Ranh
WWW.ALMA-RESORT.COM



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CENTRAL AND EASTERN EUROPEAN CHAMBER OF COMMERCE IN VIETNAM
TABLE OF CONTENTS

INTRODUCTION	
Message from The Chairman	4
NEWS - EXTERNAL RELATIONS	
CEEC Annual General Meeting	6
NEWS - EXTERNAL RELATIONS	
Introduction of Executive Committee Members 2020	8
PRACTICAL INFORMATION	
Investing in CEE: Inbound M&A Report 2019/2020	10
Impact of Covid-19 on labour relation	13
PUBLICATIONS - CEEC'S PERSPECTIVES	
Updates on visa restrictions & recommendations for foreign individuals residing or traveling in Vietnam	14
CEEC NEW MEMBERS	
Welcome new Corporate Members	16
CEEC's new gold Corporate Partner	18
CarePlus is officially launching the home blood test service	19
PUBLICATIONS	
Booklet "Doing business in Vietnam 2020"	20
UPCOMING EVENTS	

CENTRAL & EASTERN EUROPEAN
CHAMBER OF COMMERCE IN VIETNAM

MESSAGE FROM THE CHAIRMAN

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Marko Moric



Dear our Esteemed Members, Colleagues and Friends,

It is with great pleasure that we can meet again through our Quarterly report, where we can give you a quick look on the situation in Vietnam and our plan in upcoming period.

We've successfully organized the annual general meeting (AGM) on 29th February 2020 to sum up last year activities as well as discuss on what we should do in the time to come. Since the first day of opening of this Chamber, we've tried our best to bring benefits to our members and being the bridge between businesses as well as individuals in our Member States and Vietnamese governmental agencies. With the most highlighted event last year regarding EVFTA, we believe that together we can get most profit from the free trade agreements.

Within our Executive Committee Members in this period, Ms. Magdalena Krakowiak, our former Vice Chairwoman, together with Ms. Kadri Lahi, ExCo member, left the Board, however they remain as CEEC Corporate Member. We do appreciate all the time, effort and devotion they've put in the Chamber. At the same time, we are pleased to welcome Mr. Martin Koerner and Mr. Vlad Savin on board. We trust that they will bring many innovative ideas for us. Further information regarding our Board Member this year will be found in our report.

In the meantime, we must face with the spread of COVID-19 pandemic. Authorities here in Vietnam have ordered the closure of all educational facilities, restaurants, gyms, and others not relevant shops. In this issue, we also give you the update on visa restrictions and recommendations for foreign individuals residing or traveling in Vietnam; and the overview on impact of the virus on labour relations from experts' perspectives.

I hope you will enjoy reading our report, and if you have any further questions, don't hesitate and email us at office@ceecvn.org. We will get back to you as soon as possible.

Sincerely yours,



MARKO MORIC
Chairman

CEEC ANNUAL GENERAL MEETING

29th February 2020



On Saturday, 29th February 2020, the Central and Eastern European Chamber of Commerce in Vietnam (CEEC) conducted the Annual General Meeting (AGM) in Hanoi and Ho Chi Minh City.

Mr. Marko Moric, CEEC Chairman opened the AGM by welcoming all participants and giving the purpose of the meeting: to give all members the update on CEEC's last year of work, achievements and goals, plan for 2020 and briefing on financial status, as well as elect people to Executive Committee Board for upcoming period.

We were honor to receive our esteemed members and Advisory Committee Board at the meeting. Ms. Monika Jurzak, Executive Director, confirmed the quorum for AGM was enough. All participated members represented 35 votes. Then CEEC Chairman briefed the agenda, which would go through: Summary and Outlook, Financial report, Election then Q&A.

In the next part, Executive Committee Members summarized CEEC activities in 2019 and proposed plans for 2020, which are, among others: increasing number of members, finding new corporate partners, enhancing external relations and to set-up Expertise-platforms for topics regarding environmental technology, mobility and food & Agro. The main target will be SMEs from our Member countries.

The financial situation of 2019 and projection for 2020 were also discussed and approved by CEEC's members.

As a next step of AGM, the meeting nominated 02 ExCo members whose 2-year term was ended and 02 new members. All candidatures were unanimously accepted by members.

CEEC Board Members for 2020 are:

- Marko Moric
- Csaba Bundik
- Christoph Schill
- Florian Beranek
- Nguyen Hai Minh
- Martin Koerner
- Nora Bihari
- Vlad Savin

And last but not least, in Q&A session, our members had chance to openly talk about what they expected from the Chamber, support or services they'd like to receive.

The AGM ended successfully with the sincerest thanks from CEEC for the time, support and interest of all members.

The AGM minutes can be found [here](#).

THE MEETING'S HIGHLIGHTS

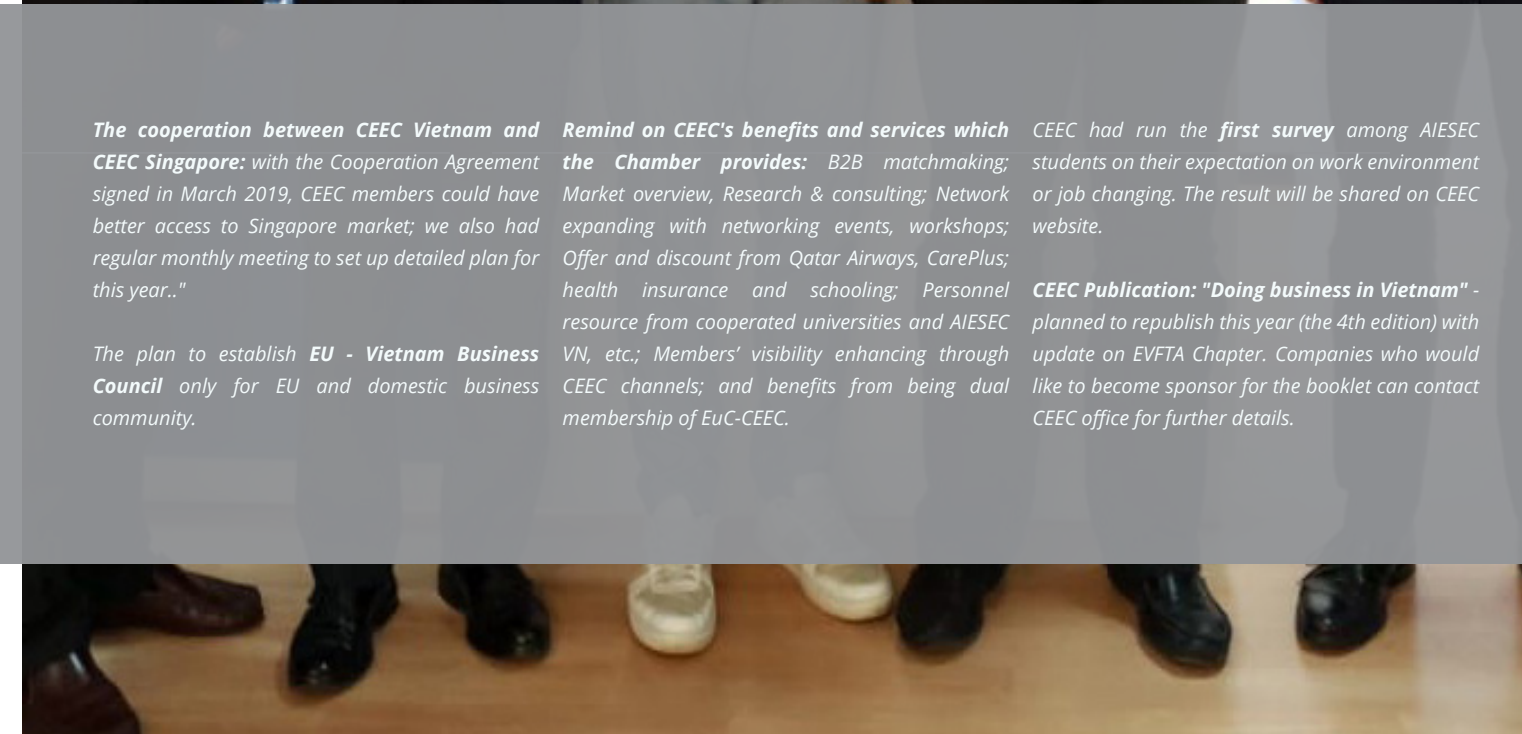
The cooperation between CEEC Vietnam and CEEC Singapore: with the Cooperation Agreement signed in March 2019, CEEC members could have better access to Singapore market; we also had regular monthly meeting to set up detailed plan for this year.."

The plan to establish EU - Vietnam Business Council only for EU and domestic business community.

Remind on CEEC's benefits and services which the Chamber provides: B2B matchmaking; Market overview, Research & consulting; Network expanding with networking events, workshops; Offer and discount from Qatar Airways, CarePlus; health insurance and schooling; Personnel resource from cooperated universities and AIESEC VN, etc.; Members' visibility enhancing through CEEC channels; and benefits from being dual membership of EuC-CEEC.

CEEC had run the first survey among AIESEC students on their expectation on work environment or job changing. The result will be shared on CEEC website.

CEEC Publication: "Doing business in Vietnam" - planned to republish this year (the 4th edition) with update on EVFTA Chapter. Companies who would like to become sponsor for the booklet can contact CEEC office for further details.



INTRODUCTION OF EXECUTIVE COMMITTEE MEMBERS 2020



Marko Moric
Chairman

Mr. Marko Moric started working in Vietnam in 2005 in the Melia Hotel, Hanoi. Today, as CEEC's Chairman, he consults and connects businesses supported by his extensive network and expertise in multiple industries and areas: hospitality management, marketing, human resources management, asset management, international trade, consultant in fisheries, wood, real estate; and organization and management of foreign representative offices in Vietnam.



Csaba Bundik
Vice-Chairman (based in Hanoi) - In charge of Services, CEEC Representation in CEE and EU

Mr. Csaba Bundik is active in management and consulting, business development and venture capital fields, and maintains excellent networks across South East Asia, Europe and the US. He was the co-founder of the Hungarian asset management company ALTERA. Csaba formerly served as Executive Director of EuroCham Vietnam.



Christoph Schill
Chairman (based in Ho Chi Minh City) - In charge of Membership and Sponsorship

Mr. Christoph Schill has earned substantial expertise in finance and banking, human resource, project management and consultancy since 1996. The CEEC's Vice-Chairman first came to Vietnam in 2010 as an organizational development & product innovation consultant. He worked in EuroCham Vietnam as a Project Manager before taking on his current Green Growth Consultant and Chief Representative position at Pracsis South East Asia, a Brussels based EU service provider.



Nguyen Hai Minh
Treasurer, CEEC's representative in EuroCham Board - in charge of Finance

Mr. Minh Nguyen is Partner in charge of Tax & Business Advisory Services of Mazars Vietnam. With more than 12 years of professional experience at one of the Big4 and Mazars, he has developed into one of the leading Tax advisors in the Vietnamese market, with class leading skills particularly in International Tax, Transfer Pricing, and corporate restructuring. He is currently a member of Vietnam Tax Consultants' Association (VTCA) and also holds the Practicing Certificate for tax procedures in Vietnam. Minh is a successful speaker at seminars/ conferences for clients and he also provides teaching and training courses at leading financial and accounting training organizations of Vietnam.



Florian Beranek
Executive Committee Member - in charge of External Relations and Events in Hanoi

Mr. Florian Beranek is an Austrian living in Hanoi since 2009 and a CEEC member since the beginning. He is working in the field of CSR and Responsible Business Conduct (RBC) mainly for UNIDO (United Nations Industrial Development Organisation) and other UN programs and holds a MSc degree from University of Applied Sciences bfi Vienna on CSR and Ethical Management. Beside his activities in Vietnam he also is frequently engaged in respective initiatives across Asia and thus established a wide network amongst businesses, associations, embassies, international organisations, and government bodies.



Nora Bihari
Executive Committee Member - in charge of Events in Ho Chi Minh City

Ms. Nora Bihari is a Hungarian national, and holds a M.Sc. in International and European Affairs, obtained at Sciences Po Lille, France. She has been working in Vietnam for an EU co-funded project entitled South-East Asia IPR SME Helpdesk since June 2017. Prior to this, she had gained 3 years professional experience in trade and business facilitation issues while working 2 years in China and 8 months in Vietnam. Nora is a native Hungarian speaker with full professional working knowledge of French and English and is currently learning Spanish.



Martin Koerner
Executive Committee Member - in charge of Communication and PR

Mr. Martin Koerner, German national, works and lives in Vietnam since 2012 and currently holds the position of Group Director Sales, Marketing and Distribution of The Anam Group Vietnam as well as Chairman of the Tourism & Hospitality Sector Committee of EuroCham. Martin is creative and passionate in his approach to challenges. Over the years, he has developed an in-depth understanding of cultures and geographies, enabling him to navigate through the intricacies of communicating and developing relationships in various parts of the world.



Vlad Savin
Executive Committee Member - in charge of Services

Mr. Vlad Savin is currently active in business strategy and development, advising international investors with market entry and compliance governance in Vietnam and across the Asia region. He is a business development, finance and marketing professional, and has resided in Southeast Asia for the last 7 years. Vlad has a wide experience in personal and corporate finance, working with investment firms in Malaysia in Vietnam, with extensive knowledge in business consulting, strategic analysis, client engagement, marketing and events with international exposure. Vlad is Head of Business Development at Domicile Corporate Services, a corporate consulting firm which supports investors with market entry, licensing, incorporation, compliance and tailored advisory services.

INVESTING IN CEE: INBOUND M&A REPORT 2019/2020

19th March 2020

[Mazars Vietnam](#)

The M&A market in Central and Eastern Europe (CEE) had a robust 2019 year, displaying resilience in the face of global economic headwinds, according to new research from Mazars in association with Mergermarket. The report, *Investing in CEE: Inbound M&A Report 2019/2020*, offers an overview of inbound M&A activity in the CEE region throughout 2019 and looks ahead to the opportunities and challenges in the coming months.

"Location is a clear competitive advantage, with the more developed economies of Western Europe on one side, and the fast-growing markets of Asia and the Middle East on the other. For many investors, the region brings some of the benefits of both."

- Michel Kiviakowski, CEE Leader of Financial Advisory Services at Mazars

KEY FINDINGS

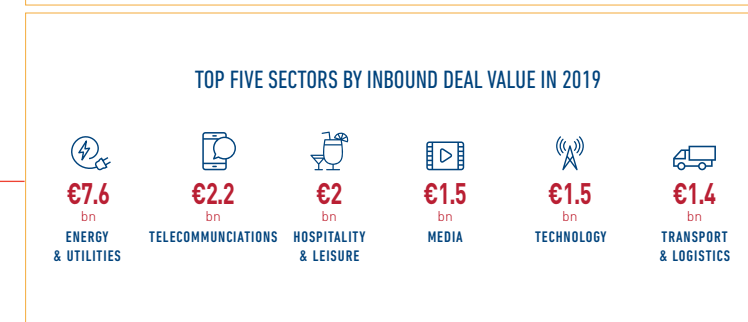
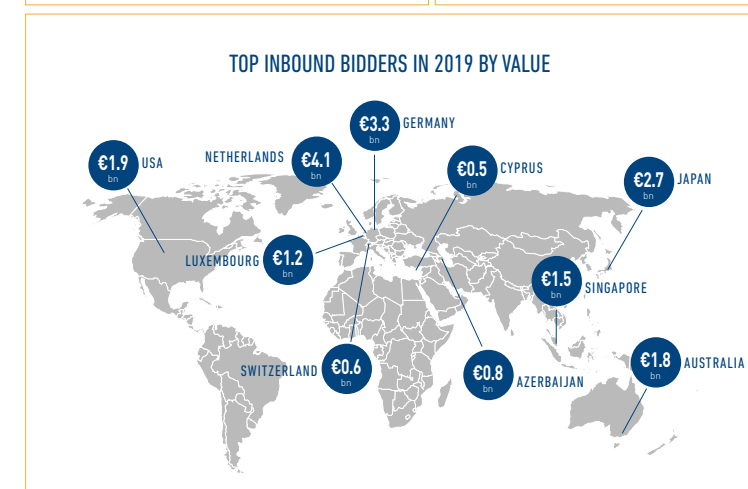
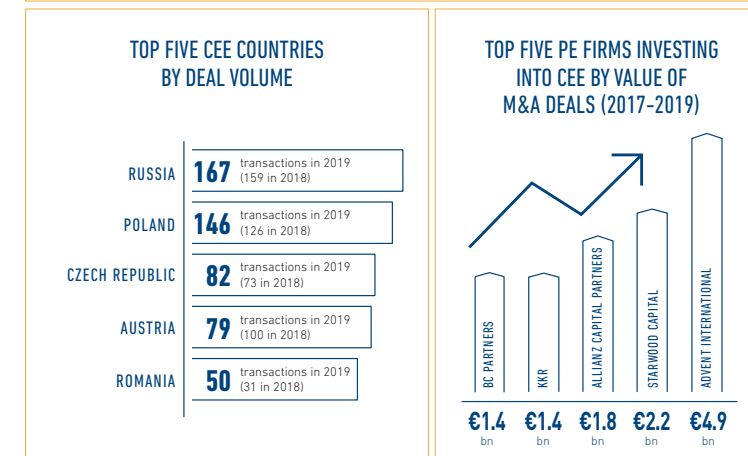
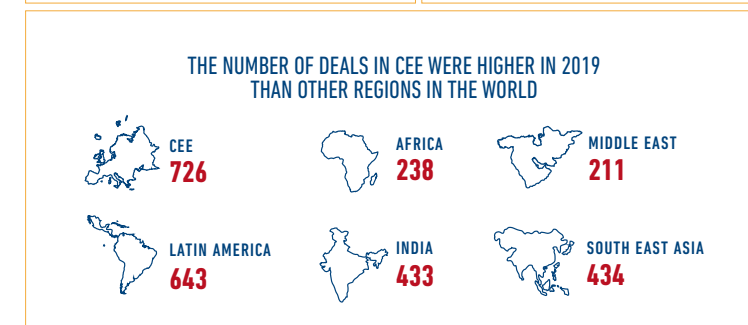
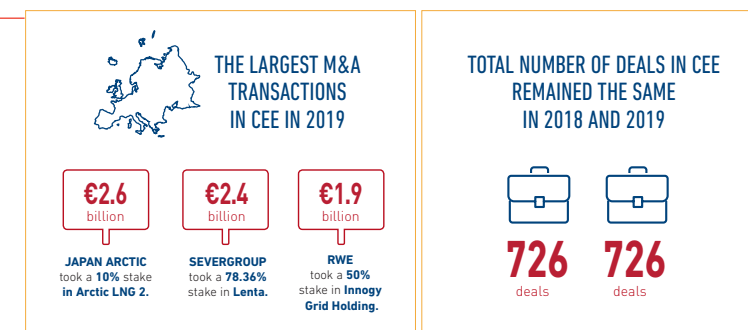
- The region is attractive for investors thanks to its unique combination of competitive advantages: a strategic location bridging western Europe with Asia and the Middle-East, a strong pool of talent, relatively low costs compared to more developed markets and a growing middle class.
- CEE's economy continued to move forward at a healthy pace in 2019, despite global economic headwinds such as the trade war between the US and China, an inversion in the US bond yield curve and a slowdown in Eurozone's economies.
- The four main factors influencing transactional activity in the region were: the strong international appetite from strategic buyers to invest in CEE, the increasing Private Equity interest for the region, succession planning and market consolidation in a few sectors.
- The total value of the M&A market registered in 2019 amounted €42.3 billion, with a total number of 726 deals.
- Meanwhile, median EV/EBITDA multiples rose from 6.74x in 2018 to 7.81x in 2019 (compared to 10.91x in Western Europe).
- Private Equity activity in CEE continued to develop, with a total of 69 PE buyouts deals in 2019 (€2.9 billion). PE exits were registered at 59 in 2019, with a disclosed total transaction value amounting €6.5 billion. International PE players were mainly involved in larger transactions, whereas local PE firms tended to focus more on small and mid-sized transactions.
- Inbound M&A deals involving strategic and financial investors coming from outside the CEE counted for 40% of CEE M&A deal volume and 51% of CEE M&A deal value.
- International buyers were coming mainly from Western Europe, the USA and Asia. The external shock of the ongoing Covid-19 outbreak is highly likely to have a substantial impact on CEE's economies and its M&A market in 2020, as it will across the world. An economic slowdown was already expected in Europe, even before the current crisis exacerbated the matter. Nonetheless, the M&A market in the CEE is relatively well-positioned to weather the crisis, in comparison to other emerging market regions.
- Once a semblance of normalcy returns, the CEE's strong fundamentals will contribute to ensure that Central & Eastern Europe will remain attractive to investors.

If you are interested in finding out more about the CEE M&A market, the full *Investing in CEE: Inbound M&A report 2019/2020* can be found at [this link](#).

CEEC M&A IN NUMBERS

INVESTING IN CEE: RECENT M&A IN NUMBERS

The Central Eastern Europe (CEE) region is a hotspot of investment, home to some of the world's largest deals in 2019 and favoured among the wealthiest countries and leading investment firms. To find out more about investing in this region, read the full report, *Investing in CEE: Inbound M&A Report 2019/2020*, by visiting [mazars.com/InvestingInCEE](#).



About Mazars in Vietnam

Mazars in Vietnam was established in 1994 to provide professional accounting and business advisory services to foreign and local organisations and has since grown to become one of the premier mid-tier firms in the country. We currently provide services to a variety of clients from our offices in Hanoi and Ho Chi Minh City. Our clients are both large and small and operate across all commercial, industrial and Not-for-profit sectors. We are well known for providing high-quality professional services and have the ability to communicate well in English, French and Vietnamese.

For further details, please contact:

Mazars Vietnam – Marketing & Communication Department

Email: communication@mazars.vn

Hotline: +84 (0) 944 645 159



IMPACT OF COVID-19 ON LABOR RELATION

Notable updates on:

- The issuance of new work permit to foreign employees from the affected epidemic countries
- Salary for the employees during their isolation
- Working days/hours
- Labour contract termination
- Updated policies from Government

VIETNAM SPECIAL ALERT

www.mazars.vn
Mazars Vietnam Alert - Special Issue - March 2020

1. Has the government suspended issuance of new work permit to foreign employees from the affected epidemic countries?

According to Resolution No. 28/NQ-CP on Regular meeting of the Government in February 2020 dated 10th March 2020, the Government has requested the Ministry of Labor, War Invalids and Social Affairs to suspend the issuance of new work permits to foreign employees from countries and territories affected by Covid-19 epidemic.

Although the Request does not specify which are subject to such suspension, as per our unofficial discussion with labor management state authorities, in practice there are cases that foreign employees have entered into and are currently residing in Vietnam at the time of applying for work permit and have had documents evidencing their residential status (e.g. entry stamp on passport, confirmation of temporary residence from local authorities), the competent labor management state agencies may still consider granting work permit for such employees.

2. Is the employer obliged to pay salary for the employees during their isolation?

2.1. With regards to employees who are subject to mandatory medical isolation in accordance with the list and decision of competent state agencies:

Under the proposal of Vietnam Social Security in Document No. 422/BHXH-CSXH dated 13th February 2020 to the Ministry of Labor, War Invalids and Social Affairs and the Ministry of Health, employees that are subject to mandatory medical isolation (people

suffering from epidemic disease, person suspected of suffering from an epidemic disease, people in blockaded areas, etc.) will all enjoy the sickness regime as per the regulations during the medical isolation period, without taking into consideration of the fact that during or after the period of medical isolation they are infected with Covid-19 or not. Payment shall be based on confirmation of local commune/ ward authorities on such isolation.

This is only a proposal from Vietnam Social Security, and yet approved, thus it is subject to confirmation in the coming time. However, in our opinion, payment from Social Insurance Fund for such mandatory medical isolation is reasonable.

2.2. With regards to employees who are subject to voluntary medical isolation for epidemic prevention:

In this case, the employees will not be entitled to social insurance benefit under the sickness regimes. The rights of employees during the isolation period shall be settled according to agreements with the employers, specifically as follows:

- Agree to apply the form of working from home and/or utilize the employees' annual leaves in accordance with the labor laws and policies of the employers to enjoy full salary.
- Agree to suspend working and enjoy the salary for work suspension consented by the two parties in accordance with the regulations of laws.
- Agree to take unpaid leaves.

3. Is the employer allowed to unilaterally reduce working days/hours and/or the employees' salary?

Theoretically, the reduction of working days/hours and employees' salary is only permitted upon mutual agreement between the employer and the employee. It is worth noting that the reduced working hours are considered work suspension duration and according to the laws, in case of work suspension due to dangerous epidemic diseases, the salary for work suspension shall be agreed by the two parties but must not be lower than the regional minimum salary stipulated by the Government.

4. Is the employer able to unilaterally terminate labor contracts with employees?

Pursuant to the laws, "if, as a result of natural disaster, fire or another force majeure event as prescribed by laws, the employers, though having applied every remedial measure, have to scale down production and cut jobs", the employers are entitled to unilaterally terminate labor contracts with employees. However, the employers must prove that they have applied necessary remedial measures (such as reaching mutual agreements with the employees on salary reduction or unpaid leave, etc.) but still have no choice other than cutting jobs. In this case, the employers shall still have to follow provisions on advance notice and payment of severance allowance to the eligible employees.

5. What are the policies the government is introducing to help businesses during this time?

According to Directive No. 11/CT-TTg dated 04th March 2020 of the Prime Minister, the Government is considering the following supports for businesses affected by Covid-19 epidemic:

IMPACT OF COVID-19 ON LABOUR RELATION

16th March 2020

[Mazars Vietnam](#)

As businesses continue to navigate and adapt to the Covid-19 epidemic, many are asking how best to manage their labour force as businesses are inevitably slowing for most. Mazars Vietnam has compiled a list of frequently asked questions relating to labor issues below:

- To extend deadline of tax payment and land lease. The Ministry of Finance has already submitted the draft Decree to extend 05 months for tax payment and land lease.
- To waive/reduce tax, fee, charges.
- To halt compulsory insurance contribution up to June or December 2020 and impose no interest on late payment.
- To adjust deadline for trade union fee contribution.
- To increase self-relief for Personal Income Tax calculation.
- To establish Corporate Income Tax policy to support affected enterprises, especially SMEs.
- To waive and reduce interest, etc.

OUR SUPPORT

We do trust the above points are notable and sufficient, but should you have any questions or need a deeper discussion on this issue, please do not hesitate to contact Mazars Vietnam.



Photo top left

Medical workers check a notebook at an isolation area of the National Hospital of Tropical Diseases in Hanoi on January 30, 2020. *Nhac Nguyen/AFP via Getty Images*



Photo bottom left

Taxi queue for arrivals outside Noi Bai International Airport, Hanoi, Vietnam
Source: *themangoroad.com*

Photo top right

Photo: AFP



Tourist visa, free-15-day visa, electronic visa are temporarily suspended for Chinese, South Korean, Japan, UK, Norway, Denmark, France, Germany, Finland, Sweden and Spain¹. The immigration department has also temporarily stopped granting visa on arrival (VOA) and pre-approval letters for business. Travellers should apply for the business visa at the Vietnamese Embassy in their respective country, before undertaking the departure flight to Vietnam.

There is a high chance that visa applications from individuals with the following passports will be not permitted: UK (GBR) – France (FRA) – Germany (D) – Sweden (SWE) – Italy (ITA) – China (CHN) – Spain (ESP) – Denmark (DNK) – Norway (NOR) – Finland (FIN) – Korea (KOR) – Macau (CHN)².

Foreign individuals who already have **visa letter**, visa sticker, 5 – year exemption or TRC might not be able to enter Vietnam or will be asked for government quarantine if they have travelled to European countries and other highly affected areas starting from February 2020, or if they did not pass the entry point's health check.

Business visa letters can only be approved when the individual has a sponsor company (no agency) and their visa issue location is airport or Vietnam embassies/consulates (no land border). Airport letters are only issued if the country they are flying from doesn't have Embassy/ Consulate.

Foreign individuals already in Vietnam are recommended to not leave the country to extend their visas, but to apply for **visa extension** whilst in Vietnam, in order to avoid potential complications that may arise within the process of exiting/entering the country. The fee will likely be higher than usual and may vary widely, upon the offerings of various immigration agents.

¹ Sources from *Sunviet Visa Immigration, My Saigon City and VNExpress*
² *Vietnam suspends visa exemptions for 8 EU countries, Vietnam suspends visa exemptions for Italian citizens, Vietnam suspends visa exemption for Korean citizens from 29 February*

Health Declaration Requirements

Individuals who are travelling to Vietnam or those who want to apply for a visa extension without leaving the country are required to fill a set of health declaration forms released by the authorities.³

There are two mobile applications that assist individuals to complete health declarations: **"NCOVI"** for Vietnamese and **"Vietnam Health Declaration"** for foreign individuals entering Vietnam. The form is available in English, Chinese, Korean, Italian, Cambodian, Russian, Spanish, French and Thai. Both apps can be downloaded on Google Play and Apple Store.

App users can update their health status daily. They can also report suspected cases of infection nearby. Health authorities will collect information to identify those needed to be monitored or quarantined, in order to limit the spread of the Covid-19. Furthermore, the government will update the current situation and provide further guidance directly on the mobile applications.

Individuals can also fill out the health form on the following website <https://tokhaiyte.vn>

As the situation is continuously evolving and immigration policy changes may occur daily, the regulations released by the authorities will constantly be updated and released to public within media and public communication channels.

DISCLAIMER

The information below was gathered from trusted, public media channels, corroborated with materials and clarifications from immigration and visa agents. It does not have the intent to represent an official immigration policy regulation, but a general guide and recommendation to the CEEC members to seek further advice and stay well informed.

³ *All Vietnamese directed to submit health declaration from March 10*

UPDATES ON VISA RESTRICTIONS & RECOMMENDATIONS FOR FOREIGN INDIVIDUALS RESIDING OR TRAVELING IN VIETNAM

11th March 2020
Vlad Savin

Due to the Coronavirus worldwide outbreak and the recent cases which appeared in Vietnam, the authorities have temporarily updated Visa restrictions and provisions for foreign individuals entering, exiting Vietnam.

WELCOME OUR NEW CORPORATE MEMBERS

We are delighted to welcome new corporate members:

CAM RANH PARADISE BAY COMPANY LIMITED - ALMA RESORT

Alma is a stunning fresh concept of space, luxury and natural elements designed to create a new style of vacation in a new style of resort. A resort where you can do as much or as little as you wish. A family resort where kids have endless options from dawn to dusk.

CETA CONSULTING

We believe that all talents should have equal opportunities to succeed, no matter their origin. Through our presence with 8 offices situated in both Asia and Europe, we recruit Asian talents working in various fields and help them take their careers to the next level by providing them with the opportunity of working abroad in Europe. For employers, we eliminate the headaches of hiring by significantly reducing risk through our unique recruitment methods, capabilities, and services. "We open doors to your success."

RGF EXECUTIVE

RGF Executive Search is a global brand of Recruit Group, the world's fourth largest recruiting and information service company. With offices in 26 cities across Asia, we aim at helping global multinationals and local companies attract top leaders for senior executive to mid-level management roles through research and headhunting services.

WELCOME NEW
CEEC MEMBERS **2020**


ALMA
HAPPINESS | HARMONY | HOME


ceta


RGF
Executive Search

CEEC'S NEW GOLD CORPORATE PARTNER



We are very pleased to announce our new Gold corporate partner for 2020 – Alma Resort, Cam Ranh.

The Alma is a stunning fresh concept of space, luxury and natural elements designed to create a new style of vacation in a new style of resort. A resort where you can do as much or as little as you wish. A family resort where kids have endless options from dawn to dusk. A couple getaway resort that offers the finest cuisine, indulgent spa moments and luxury pavilions. Spend days filled with holiday luxuries, where time is irrelevant and the everyday is far far away.

Al fresco breakfasts as the sun breaks over the horizon; sharing plates of mezze for lunch right on the beach, with an afternoon lounging by the pool sipping on exotic cocktails. Dining on classic Italian cuisine one night, then fresh handmade sushi the next. These are the vacation days we live for. These are the vacation days at Alma Resort. Sitting directly on the beachfront and with sea views from all our luxury suites and pavilions, Alma feels like an extension of the ocean with water a central theme at the heart of the resort. From the 12 pools cascading down to the beach, to private pools in the pavilions, to Splash Water Park, this is a resort for playful and relaxing fun for friends, families and couples.

CEEC would like to thank Alma for the support and the confidence into the operation and development of the Chamber. More information about the Alma resort can be found at www.alma-resort.com



CAREPLUS IS OFFICIALLY LAUNCHING THE HOME BLOOD TEST SERVICE

Fast and Convenient – is all CarePlus wants to bring to their customers when launching the 'home blood test service'.

Just a phone call to **Free Hotline 18006116** or a message via [Facebook](#) or [Website](#) to make an appointment, CarePlus will arrange their nurses to your home or your workplace to get the blood test done which maximizing your safety and saving your moving or waiting time.

Blood test results will also be available shortly within 24 hours.

For customers who register for a health screening package may pick up an appropriate time to complete the other services in the package including: General examination, Imaging, and Consultation with specialists at the clinic.

Especially, FREE of charge for home blood test service when the bill size is above 3,500,000 VND.

Be assured to do your health check during the outbreak of COVID-19

As COVID-19 is having complicated changes, CarePlus understands that all people need to be protected from the risk of infection and are advised not go to public areas.

However, it is not so that we are allowed to abandon our health without seeing a doctor or doing necessary tests when the body

is showing abnormal signs. Please remember that a healthy body is the most effective internal protection against viruses at this time. External protective measures such as washing hands, wearing masks, etc. are very important to help you reduce the risk of a large-scale outbreak, but cannot completely eliminate the risk of infection.

Therefore, take the initiative to protect the health of yourself and your family by a general health check and consult with your doctors as soon as there are abnormal symptoms.

Be assured to take care of your health at CarePlus clinics as they ensure a strict screening process according to the regulations of the Ministry of Health and a professional, safe & saving-time home blood test service.

Registering a home blood test service at CarePlus:

You can make an appointment via their free hotline 18006116 or website www.careplusvn.com. CarePlus' counselors will provide you detailed information about the home blood test procedure as well as instructions on the steps to prepare before taking blood.

How to prepare before doing a home blood test:


- Please be fasted from food and drinks for at least 8 hours prior to the blood test. However, plain water is allowed during fasting.
- Please do not take all the medications you are using (diabetic medications, insulin...) on the morning of your blood test. Regular high blood pressure and/or heart medication can be continued.

CarePlus International Clinics

Branch 1: 107 Tan Hai, Ward 13, Tan Binh District, HCMC
Branch 2: Level 2, Crescent Plaza, 105 Ton Dat Tien, District 7, HCMC
Free Hotline: 1800 6116 - Website: www.careplusvn.com - Fanpage: CarePlus Clinic Vietnam

BOOKLET
DOING BUSINESS IN VIETNAM 2020

CEEC



DOING BUSINESS IN VIETNAM 2020

INTERESTED TO HAVE AN ADVERT IN THE BOOKLET,
 CONTACT US VIA OFFICE@CEECVN.ORG

The fourth edition of "Doing Business in Vietnam 2020" is under preparation and would be launched soon.

The guide gives newcomers a better understanding of the Vietnamese market. It is a tool to diversify and to facilitate the outreach to the companies by highlighting the potential in the Vietnamese market in general and with some special focuses on several sectors.

The main theme of the guiding book is the overview of the Vietnamese market and its most potential sectors, along with general information about CEEC.

For further information, the highlighted content includes:

- CEEC intro and contact information
- Vietnam political and economic outlook
- EU – Vietnam Free Trade Agreement (EVFTA)
- Vietnam at a glance for business
- Sectors introduction:

- ICT Vietnam
- Education
- Agriculture
- Healthcare
- Transport & Logistics
- Tourism & Hospitality
- Clean Technologies
- CEEC members & Sponsors

Contact us at office@ceecvn.org for further details if you'd like to advertise your company or sector information in the guiding book.



OPPORTUNITY TO VISIT A COFFEE FACTORY AND TASTE COFFEE

CEEC has an opportunity to visit the Alambe factory in Thu Duc (20 minutes' drive from D1, HCMC).

During the tour, which will take around 3 hours, we would hear the story of the coffee from growing at the tree till drinking it, we will have a factory tour and we taste green and roasted coffee. The tour can facilitate up to 20 people and can be organized on a Saturday morning (around 9-12 AM). The participant would be charged only for transportation.

Kindly fill [this form](#) if you would find it in your interest. The decision about tour would be taken based on the interest.

EUROCHAM ANNUAL GENERAL MEETING IN HCMC AND HANOI

Following the on-going developments of Covid-19 and the guidance of the government to limit public gatherings, the EuroCham Executive Committee has decided to postpone upcoming EGM/ AGM which was originally planned for the 25th of March 2020.

**ANNUAL GENERAL MEETING
 AGM 2020**

POSTPONED



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The 4th annual AVCJ Vietnam Forum will bring together over 200 leading institutional investors, private equity and venture capital professionals, and industry experts from Vietnam and beyond for an in-depth one-day discussion on one of the hottest markets in the region.

Further information can be found at [CEEC Website](#).

THE FUTURE ENERGY SHOW VIETNAM 2020 ON 8-9 JULY IN HCMC

Returning to Ho Chi Minh City on 8-9 July 2020, The Future Energy Show Vietnam, co-located with The Solar Show Vietnam, The Power & Electricity Show Vietnam, The Wind Show Vietnam, The Smart Energy Show Vietnam, and The Energy Storage Show Vietnam is the country's largest energy event.

Further details at [CEEC website](#).



THE FUTURE ENERGY SHOW Vietnam 2020

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