

THE AUSTRIAN EMBASSY - COMMERCIAL SECTION IS HIRING

The Austrian Embassy - Commercial Section (ADVANTAGE AUSTRIA Vietnam) is seeking a **Government Relations & Trade Specialist** (m/f) for full-time employment (40 hrs/week) in **Hanoi** starting from 1 January 2024.

His/her responsibilities:

- Identify, develop and promote business opportunities for Austrian companies in Vietnam with a focus on public sector, infrastructure and technology
- Develop and maintain government relations, liaise with authorities, industry and public sector
- Facilitate bilateral cooperation projects (B2G, G2G) in the areas of technology, infrastructure, finance, etc.
- Organize and manage projects and business events, such as trade missions and delegation visits
- Conduct market and industry research
- Report directly to the Austrian Commercial Counsellor in Vietnam

We are offering:

- Attractive overall conditions
- Work in a dynamic and international environment
- Diversified field of responsibility in a small team
- Meaningful work and opportunity to achieve results

Requirements:

- Tertiary degree related to international business, international finance, or similar field
- Minimum of 5 years' relevant work experience in international trade promotion, embassy, project finance or related field
- Sound understanding of government affairs & operations, and strong ability to work with authorities and public sector in Vietnam
- Native language Vietnamese, fluency in German and English

Social skills:

- Communicative personality and independent thinking
- Reliability and discretion
- Efficiency and resilience
- International mind-set and service orientation
- Team spirit

Interested candidates send their application with a letter of motivation, CV and contact details in German or English to hochiminhcity@advantageaustria.org by 15 October 2023.

The Austrian Embassy - Commercial Section (ADVANTAGE AUSTRIA Vietnam) is the official representative of Austrian economic and business interests in Vietnam. We promote international trade, industrial cooperation and investment relations between Austria and Vietnam. ADVANTAGE AUSTRIA operates as a commercial service and trade promotion organization with around 100 offices in over 70 countries. www.advantageaustria.org/vn