



















# CEEC'S CORPORATE PARTNERSHIP PACKAGES



# **OUR PROJECTS**

Our main goals are to provide the best services we can give for our existing members, to support their business activities with consulting, networking, referrals and to build an intense CEE related business community in Vietnam. With our great devotion, CEEC promises to bring its most benefit for businesses from Central & Eastern Europe.



# **CEEC DEBATES**

CEEC Debates is a series of interviews with key representatives of the CEEC Vietnam corporate

members about their current business operations and goals, emphasizing the core attributes of their operations in Vietnam, and how their organizations create value and bring sustainable benefits for stakeholders and community. Our questions will challenge corporate members' ideas and opinions, bringing into light leadership models, future developments and current updates regarding their business. The project aims to give exposure to CEEC businesses through quality, journalistic analysis of relevant business sectors, key industries and innovation driven initiatives in Vietnam.

In recent years, Vietnam has achieved impressive economic growth, fueled by high political stability, sound business conditions, competitive costs of labor and integration to global economy. The fast growing market offers a number of attributes that makes investing in Vietnam attractive to foreign investors. "CEEC Market insights" - the series of publications written by CEEC Board Members in the area of their expertise - covers relevant topics about Vietnam's developing sectors, industries and business environment. Our Board Members are the experts in fields such us intellectual property right, green growth, start-ups, tourism, and corporate law.



CEEC has frequent events in both Hanoi and Ho Chi Minh City. Besides networking events (like bi-monthly networking event, Business



Thursdays, European Night) to help our members expand their network and connect with potential partners, we also have on regular basis business seminars to give our members and partners first-hand information on sharing experience with particular topic. Topics are usually covered by experts in the area and are invited by CEEC. We have covered topics relating to work permit and employment in Vietnam, company & product registration, challenges in export & import from/to Vietnam. New topics are expected in this year.

The guide for newcomers who want to do business in Vietnam. It is a tool to diverse and facilitates the outreach to the companies by highlighting the potential of the market in general and with some special focus on several sectors such as: Consumer Finance, Manufacturing, Healthcare, ICT, Education, Agriculture, Transport & Logistics, Tourism & Hospitality, Clean Technologies. The additional content underlined in the guiding book is "Vietnam political and economic outlook", the EVFTA and Vietnam at a glance for business.

The booklet is updated regularly and is available online and in hard copy.

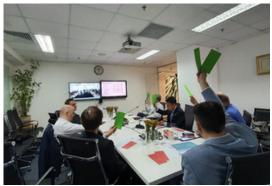


**MARKET INSIGHTS** 

DOING BUSINESS IN VIETNAM







# BENEFITS FOR MEMBERS



## Membership Directory

Display your company profile at the CEEC and Eurocham members' directory

# Membership Card



Get a wide range of discounts at the hotels, restaurants and retailers listed in CEEC/ EuroCham discount guide

# P

### Events

Enjoy member rate in various types of CEEC/ Eurocham business & networking events in Vietnam

# NEWS di

### Newsletters

Receive up-to-date business infromation and news from CEEC/ EuroCham, our members and business community in Vietnam

### Trade Issues & Recommendations



Receive the latest annual review of business, trade and investemnt issues affecting our members and business community in Vietnam

### Sector Committees



Raise issues and concerns of your business interest and be heard by the relevant authorities in Vietnam

### Special Events and Trade Fairs



Round tables/ Executive meetings with Ministries and Government agencies (e.g. MOIT, MOFA, MPI, MOLISA)
Business briefings on current topics such as market/sector updates Special events like forums and exhibitions

### Sevices



Match-making, B2B meetings, partners searches Organize delegations and Trade missions Consultation by Board Members Trade listngs, corporate profile and advertising opportunities Soft-landing program for new commers

## Members support



Provide our members with business advices backed by first-hand experience in Vietnam
Listen and follow the needs / advice / complaints of our members to facilitate a thriving business development in Vietnam

# Advocacy



Support the members with letters to the government bodies and meeting arrangments to support individual cases
Annually updated Trade/ Investment issues and recommendations:
Whitebook

### Other benefits



Access to CEEC community WhatssApp Group
Discount for Vietnamese classes in Vietnamese Language Garden: 5%
off for 40 hours package and 10% off for 80 hours package
Discount in CarePlus clinics in HCMC

# **CEEC OUTREACH ON SOCIAL MEDIA**



# Bronze Package

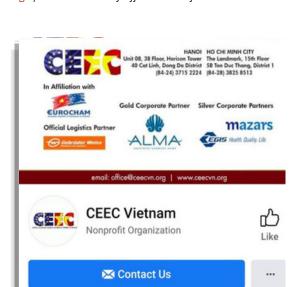
# 15M VND

# **PUBLICITY - LOGO LISTING AND ACKNOWLEDGEMENT**

Your logo will be presented in every marketing materials and official email from CEEC



logo presented in every official email from CEEC



listed as Corporate Partners on CEEC social channels



orporate partners



Listed and shown your company's logo as a partner on CEEC home page and under corporate partnership subcategory as well as under



listed as Corporate Partner on informational and promotional materials of CEEC events (banner, flyer, presentation) and publications



company's logo presented as a partner on the CEEC homepage and

under the subcategory 'Corporate

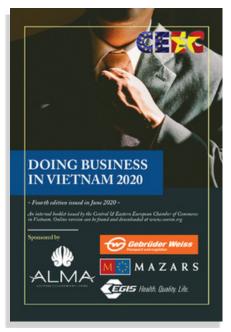
Partnership"

invitation as a panelist to the CEEC business seminar

# 25M VND

# **INCLUDING BRONZE PACKAGE + ADDITIONAL BENEFITS AS SHOWN BELOW**

# Company's presentation in CEEC "Doing Business in Vietnam" booklet



your company's logo is listed on the first page of the booklet among sponsors



half-page advertisement



one-page Business Sector and Company introduction article

# Free tickets for events organized by CEEC (not applicable to co-hosted events)



2 tickets per events

# Company service/ product promotion



product/ service post on CEEC platforms (content provided by the company) - 03 times

# Gold Package

# 39M VND

## INCLUDING BRONZE PACKAGE + ADDITIONAL BENEFITS AS SHOWN BELOW

Company's presentation in CEEC "Doing Business in Vietnam" booklet



two-page Business Sector & Company intro article



company's logo is listed on the first page of the booklet

Access to AIESEC & TLU pool of qualified students/ alumni



Additional free tickets for events organized by CEEC (not applicable to co-hosted events)



3 tickets per events

# Exposure in events



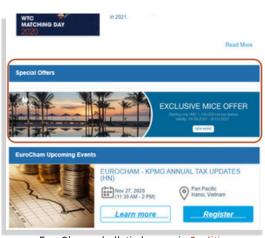
Business seminars – main topic related to your industry/ needs

# Company service/ product promotion



product/ service post on CEEC platforms (content provided by the company) - 06 times

# Additional exposure in EuroCham



EuroCham e-bulletin banner in 2 editions

one post on TLU platforms (website or Facebook) and one post on AIESEC Vietnam Fanpage under CEEC branding (content provided by company with CEEC logo)

# **YEARLY PACKAGES COMPARISON**

	Basic benefits	Bronze	Silver	Gold
Publicity - logo listing and acknowledgment	Your logo is presented in every official email from CEEC	yes	yes	yes
	Your logo is listed as the corporate partner on CEEC website	yes	yes	yes
	Your logo is listed as the corporate partner on CEEC Facebook	yes	yes	yes
	Your logo is listed the corporate partner on CEEC Linked-in	yes	yes	yes
	Your logo is listed as the corporate partner on informational and promotional materials of CEEC events (banner, flyer, presentation) and publications	yes	yes	yes
	Additional benefits			
Company presentation in "Doing business in Vietnam" (DBinVN) booklet	Your logo is listed on the first page of the DBinVN booklet among sponsors	N/A	yes	yes
	Advertisement in DBinVN booklet	N/A	half (½)	1 page
	Business Sector and Company introduction article	N/A	page 1 page	2 pages
Access to AISEC pool of qualified students	A post on AIESEC in Vietnam Fanpage (70,000+ followers) under CEEC branding (content provided by company with CEEC logo)	N/A	N/A	1 post
Access to TLU pool of qualified students/ alumni	A post on TLU (website or FB) under CEEC branding content provided by company with CEEC logo)	N/A	N/A	1 post
Free tickets	Events organized exclusively by CEEC (not applicable to co-hosted events and FOC events)	N/A	2 tickets	3 tickets
Company service/ product promotion	Product/ service post on CEEC platforms (content provided by the company)	N/A	3 times	6 times
Exposure in events	Business seminar – main topic related to Your industry/ needs	N/A	N/A	ves
Additional Exposure in EuroCham	EuroCham e-bulletin banner (2 editions)	N/A	N/A	yes
		VND 15M	VND 25M	VND 39M



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