

THE AUSTRIAN EMBASSY - COMMERCIAL SECTION HO CHI MINH CITY IS HIRING

The Austrian Embassy - Commercial Section Ho Chi Minh City (ADVANTAGE AUSTRIA Vietnam) is seeking a **Market Advisor (m/f)** for full-time employment (40 hrs/week), starting as soon as possible.

Responsibilities

- Identify, develop, and promote business opportunities for Austrian companies in Vietnam, with a special focus on the following sectors:
 - International Trade & Customs Law; Trade Agreements (EVFTA/WTO)
 - Renewable Energy & Green Tech
 - Food, Retail, Consumer Goods
 - Mobility & Logistics
 - Creative Industries (Fashion, Media, Advertising)
- Take the lead on enquiries and projects within your assigned sectors and manage these independently.
- Conduct market and industry research; prepare reports and provide business coaching services.
- Liaise with industry partners, associations, stakeholders, and authorities.
- Help organize and manage business events, trade missions, and delegations.
- Contribute to the office's marketing and communication activities (e.g., social media, website, podcasts, videos, webinars), and provide technical support in these areas.
- Collaborate closely with the Head of Office and the local market team; support smooth operations across ongoing activities.

We are offering

- Attractive working conditions (central D1 office, generous annual leave, etc.)
- A dynamic international work environment
- A diverse field of responsibility in a small and supportive team
- Meaningful work with visible impact
- Opportunities to travel within Vietnam and occasionally internationally

Requirements

- Tertiary degree in international business, international trade, business law, import/export, technology/engineering, or international marketing; candidates with studies in business law or international trade procedures are particularly encouraged.
- 2-3 years of relevant work experience in trade promotion, consulting firms, law firms, international chambers of commerce, or similar organizations.
- Understanding of Vietnamese business environments and import/export procedures; familiarity with customs law or EVFTA/WTO topics is an advantage.
- Existing networks in relevant business sectors are a plus.
- Ability to work independently, learn quickly, and manage projects with minimal supervision.
- Fluency in Vietnamese and English; a good command of German is an asset.

Social Skills

- Strong communication skills; strategic and analytical thinking
- Efficiency, resilience, and reliability
- Team spirit, international mind-set, and service orientation
- Discretion and professional conduct

Interested candidates are invited to send their application in English – including a letter of motivation, CV, and expected gross salary range – to hochiminhcity@advantageaustria.org by **31 December 2025**.

ADVANTAGE AUSTRIA Vietnam is the official representative of Austrian economic and business interests in Vietnam. We promote international trade, industrial cooperation, and investment relations between Austria and Vietnam. ADVANTAGE AUSTRIA operates as a commercial service and trade promotion organization with over 100 offices in 70+ countries. www.advantageaustria.org/vn

Job location:

Austrian Embassy - Commercial Section, Saigon Centre, 65 Le Loi Street, HCMC